

## Message Text

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ORIGIN OPIC-06

INFO OCT-01 AF-08 NEA-10 ISO-00 EB-07 /032 R

DRAFTED BY OPIC/ID/MEA:CHMIDDLETON:BS

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NEA/ARP:WCLUVERIUS

NEA/ARP:JLYLE

NEA/ARP:DDEAN

AF/E:RBARRETT

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P 302105Z APR 76

FM SECSTATE WASHDC

TO AMEMBASSY KHARTOUM PRIORITY

AMEMBASSY JIDDA PRIORITY

AMEMBASSY ABU DHABI

AMEMBASSY KUWAIT

AMEMBASSY DAMASCUS

UNCLAS STATE 104413

E.O. 11652: N/A

TAGS: EINV

SUBJECT: TRIP BY OPIC OFFICIAL

1. OPIC DIRECTOR FOR INSURANCE, MIDDLE EAST/AFRICA, CARL H. MIDDLETON, REQUESTS EMBASSIES CONCURRENCES IN FOLLOWING TRIP AND ITINERARY: AF KHARTOUM 0520, MAY 12 ON SD121; LV KHARTOUM 1700, MAY 14 ON KU 788, AR JIDDA 1925; LV JIDDA 2045, MAY 16 ON SV 780, AR DHAHRAN 2355; LV DHAHRAN 1000, MAY 19 ON SV 740, AR ABU DHABI 1315; LV ABU DHABI 1400, MAY 23 ON KU 665, AR KUWAIT 1420; LV KUWAIT 0830, MAY 25 ON RB 342, AR DAMASCUS 0955; LV DAMACUS 1100, JUNE 1 ON RB 401.

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2. KHARTOUM ONLY. REQUEST MEETINGS WITH AMBASSADOR BREWER

GOS OFFICIALS AND LOCAL BUSINESSMEN FOR PURPOSE OF GENERAL ORIENTATION. MIDDLETON WISHES TO EXPLORE FEASIBILITY OF OPIC PROMOTING AN INVESTMENT MISSION PRIMARILY ORIENTED TOWARD AGRIBUSINESS IN FEBRUARY, 1977.

3. JIDDA ONLY. WOULD LIKE TO DISCUSS METHOD OF IMPLEMENTING OPIC INSURANCE PROGRAM WITH THE EMBASSY. REQUEST

APPOINTMENTS WITH LOCAL BUSINESSMEN IN JIDDA WHO ARE INTERESTED IN JOINT VENTURING WITH U.S. COMPANIES IN SAUDI ARABIA. REQUEST APPOINTMENTS WITH OFFICIALS OR BUSINESSMEN INTERESTED IN AGRICULTURAL INVESTMENTS IN SUDAN OR SYRIA. IN DHAHRAN REQUEST APPOINTMENTS WITH ARAMCO OFFICIALS FOR ORIENTATION. MIDDLETON REALIZES THAT HOTEL REQUEST DOES NOT ALLOW ONE MONTH'S NOTICE REQUESTED BY EMBASSY TO OBTAIN HOTEL RESERVATIONS FOR OFFICIAL VISITORS. IN THE EVENT EMBASSY CANNOT OBTAIN HOTEL RESERVATION PLEASE CABLE MIDDLETON PRIORITY SO HE CAN ARRANGE ALTERNATIVE HOTEL RESERVATIONS.

4. ABU DHABI ONLY. WOULD LIKE TO BEGIN TENTATIVE EXPLORATION WITH EMBASSY ON POSSIBILITY OF OPIC INSURING U.S. TRANSFERS OF TECHNOLOGY IN ONE OR MORE OF THE EMIRATES. IN THIS REGARD REQUEST EMBASSY ARRANGE INTERNAL LAND TRANSPORTATION TO BE PAID FOR BY OPIC FOR MIDDLETON TO

VISIT SOME LESS DEVELOPED PARTS OF UAE.

5. KUWAIT ONLY. REQUEST MEETING WITH ABDEL AZIZ MATHARI AND SAMIA SHIHATA OF IIGC AND MEETING WITH UNITED FISHERIES.

6. DAMASCUS ONLY. REQUEST MEETINGS WITH U.S. AMBASSADOR MURPHY AND WITH MINISTER OF ECONOMY AND FOREIGN TRADE, MOHAMMAD AL-IMADI AND OTHER SAR OFFICIALS EMBASSY RECOMMENDS FOR PURPOSE OF INCREASING UNDERSTANDING BETWEEN SARG AND OPIC. MIDDLETON WOULD LIKE TO INCREASE OPIC FAMILIARIZATION WITH SARG ATTITUDES TOWARD FOREIGN PRIVATE INVESTMENT AND CONSTRUCTION SERVICES, AND INCENTIVES AND PROTECTIONS FOR SAME. IN THIS REGARD REQUEST EMBASSY, IF ADVISABLE, ARRANGE LAND TRANSPORTATION, AT OPIC EXPENSE, UNCLASSIFIED

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OUTSIDE DAMASCUS ON WEEKEND (OR WEEK) DAYS.

7. ALL POSTS. REQUEST HOTEL RESERVATIONS AND REPLY BY PRIORITY CABLE OF CONCURRENCE IN TRIP.

8. ALL POSTS. IN ADDITION TO SPECIFIC APPOINTMENTS REQUESTED, MIDDLETON WOULD LIKE APPOINTMENTS EMBASSIES BELIEVE WOULD HELP OPIC UNDERSTAND BETTER CURRENT INVESTMENT

PRIORITIES AND SPECIFIC PROJECT OPPORTUNITIES. THIS WOULD  
INCLUDE MEETING LOCAL BUSINESSMEN WHO MAY BE SEEKING U.S.  
JOINT VENTURE PARTNERS AND PETRO DOLLAR FINANCING INSTITU-  
TIONS WHICH WOULD LIKE OPIC CONTACT FOR POSSIBLE TRIANGU-  
LAR INVESTMENTS IN DEVELOPING COUNTRIES. SISCO

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## Message Attributes

**Automatic Decaptioning:** X  
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**Enclosure:** n/a  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
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**Status:** NATIVE  
**Subject:** TRIP BY OPIC OFFICIAL  
**TAGS:** EINV, BEXP, BTRA, SU, OPIC, (MIDDLETON, CARL H)  
**To:** KHARTOUM MULTIPLE  
**Type:** TE  
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